# Technology for Good: Activate your Purpose with Measurable

Activate your Purpose with Measurable Impact

18 October, 2020

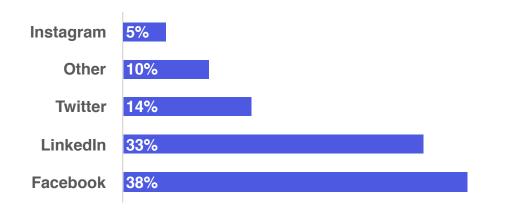
DIGITAL EMPOWERS







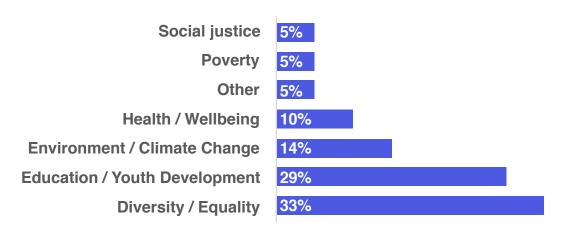
What is the primary digital solution that your organization currently uses to engage target audiences?



- Facebook
- Instagram
- Google
- Twitter
- LinkedIn
- Quora
- Other



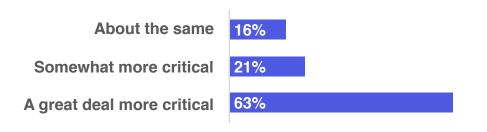
What is the primary social responsibility and impact cause that is core to your organizational purpose?



- Environment / Climate Change
- Diversity / Equality
- Social justice
- Poverty
- Health / Wellbeing
- Education / Youth Development
- Other



Does your organization view investment in social responsibility and impact becoming more or less critical to your business?

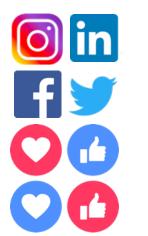


- A great deal more critical
- Somewhat more critical
- About the same as now
- Somewhat less critical
- A great deal less critical

#### **Trend 1: Engagement Limitations**



About 244 million people in the US are using social media platforms: the opportunity to reach a large pool of people for impact exists, but...



# hashtags
# of
followers
# of likes
# of shares
# of

Impact<br/>levelImpact<br/>durationLow to<br/>mediumImmediate to<br/>short-term

Engagement Long lasting Required impact intervention

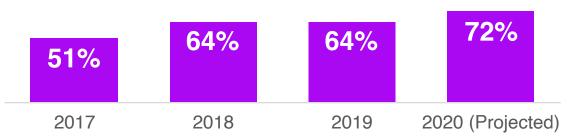
Number of Hard to Continuous clicks measure engagement

#### Trend 2: The rise of a belief-driven population

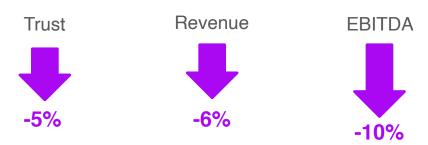


People increasingly expect businesses to take action on issues they care about. They increasingly switch, avoid or boycott companies they do not trust

#### Belief-driven population trends 2017-2020:



#### Nearly 50% switch due to loss of trust:



## Trend 3: Employee (dis)engagement



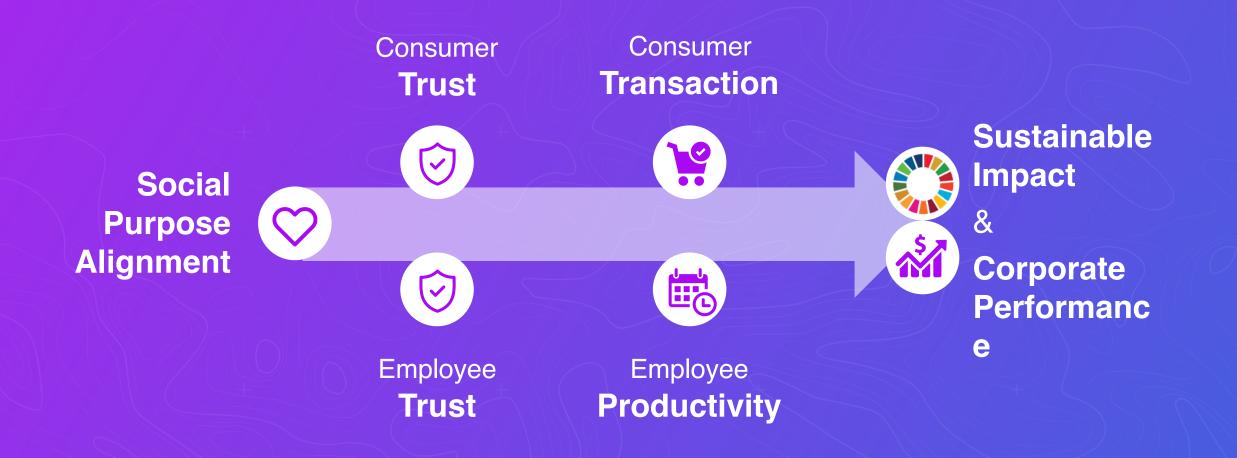
The workforce of the future wants to empathize with an employer's values and purpose to be truly engaged. More than 33% of workers ranked reputation as a top 3 motivation to work for a company

28% of US office based managers and 14% of administrative and sales employees are actively engaged. Companies with top quartile engagement see significant performance improvement

#### Businesses with top-quartile employee engagement:



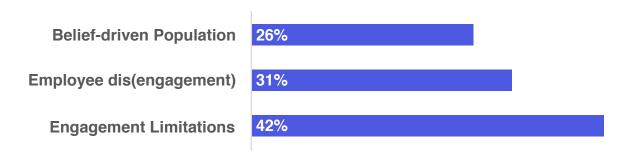
#### Takeaway: Social Purpose Alignment drives corporate performance and impact







Which of these three trends presents the greatest risk to your organization over the next 5 years?



- Engagement Limitations
- Belief-driven population
- Employee dis(engagement)

#### **How Tribal Planet is addressing the trends**



A mobile-first platform that connects consumers and employees with corporations and non-profits...

...through authentic social impact experiences that are important to them, to build trust

tnem, to build trust

Digitally-powered

Platform applies game theory, gamification and behavioral economics. Users take actions and earn short, medium and long term behavior rewards Cosystem

An ecosystem that 'powers' the platform, including corporations, non-profits and academic partners

**MPACT** Take Action for the Global Goals **Uncovering Tech MPACT** Scholar

**1** Impact insights

Experiences map to the Global Goals and measure impact on the individual, communities and trust in the brand

### **Tribal Planet Case Study 1: Corteva**



Purpose: Sustainable agriculture and supporting the next-gen consumer

**Priority:** Drive brand awareness to attract future talent and customers

Initial phase: Farming communities in the US and Argentina

Connecting: Employees, schools, young people and their families

Solution: Corteva's own branded version of Tribal Planet's MPACT platform



97%

user enjoyability rating

96%

had positive perception of the brand, compared with 56% before 46%

interested in a career with Corteva, compared with 19% before

**52%** 

more likely to pursue science as a career path

### **Tribal Planet Case Study 2: EY**



Purpose: Gender equality, environmental sustainability, developing future talent

Priority: Support underserved girls and attract future female tech talent

Initial phase: Communities in the US and India

Connecting: Employees, schools, young people and their families

Solution: EY's own branded version of Tribal Planet's MPACT platform



98%

user enjoyability rating

# 250,000 minutes per month

of measured real-life actions to positively impact the SDGs

## Above target positive impact

on user skills across all 21st Century Skills categories

# Above target positive impact

on awareness of the EY brand as a future employer

## Tribal Planet Case Study 3: US tech company



Purpose: Clean environment, diversity in tech, mental health and wellbeing

**Priority:** Employee-led social impact to drive engagement and culture for this rapidly growing small business

Initial phase: Digital wrapper for their non-digital employee CSR programs

Connecting: Employees with local community action programs

**Solution**: Leveraging Tribal Planet's existing MPACT platform, with a private area for the companies employees



### **Tribal Planet Case Study 4: Growing Leaders**



Purpose: Social and Emotional Learning for young people, to develop the leaders of tomorrow

**Priority:** Extend their existing traditional teacher-led curriculum beyond the classroom, through digital

Initial phase: Gamification of their curriculum, available to up to 100,000 middle and high schoolers across the US

Connecting: Growing Leaders with school districts, schools, students and their families

**Solution**: Leveraging Tribal Planet's existing MPACT platform, with a private area for students





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